



ALLIED
NATIONAL

BULLETIN



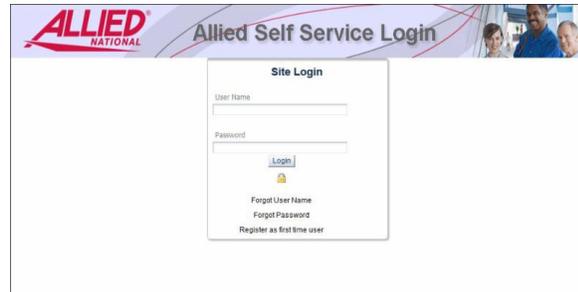
AN ALLIED NATIONAL SALES AND MARKETING PUBLICATION

August 2018

Your Commission Statements are Now Online

Allied National has changed the way it shares commission information. Instead of mailing this information, this information will now only be available online through Allied's [Self-Service Site](#).

You already have access to your license and appointment information, in addition to your clients' health plans' monthly and quarterly reports through the Self-Service site.



Over the past year we have been encouraging all of our agents and employers to start using Allied's Self-Service site to access billing statements, explanation of benefits, monthly account and quarterly utilization reports. Over the course of the next year Allied will be switching to electronic reports for many of the interactions you have with Allied.

You can gain access to your Self-Service site from the Allied [website](#) home page or the Agent Menu. If you're a new user, you'll be asked for your Allied producer number, birth date and last four numbers of your Tax ID# (or Social Security Number) to verify your identity and register for access.

If you have logged in before and have forgotten your password, you will be prompted to create a new one.

For assistance, call Allied Sales Support at 888-767-7133.



Cost Saver

*Limited Benefit Plan Coverage
for Groups of Two or More*



Cost Saver is a Hit!

Cost Saver, Allied National's new Funding Advantage option, is proving to be a winner. Agents across the country are calling for quotes on this low-cost answer to traditional health care benefits.

For those of you who remember our old Cost Saver plan, you know it was popular with employers who wanted to provide coverage to their employees, but couldn't afford the high cost of a traditional major medical plan. We discontinued that fully insured plan when the Affordable Care Act (ACA) was put into place because we knew it would not be

compatible with the new regulations.

Cost Saver is back and it's now part of our popular Funding Advantage family of level-funded plans. It's a new limited benefit plan option that provides rich outpatient benefits as well as fixed indemnity payments for surgery and hospitalization. Plus, **there's no medical underwriting**, making it easy for you to write business — all at low rates and high compensation.

"We had a lot of great questions after our Cost Saver webinar in August," Allied Executive Vice President Gary Ashley said. "Agents immediately picked up on the fact that this plan could be a great fit for employers who want to offer health care benefits, but have been unable to because of the cost.

"And, with no medical underwriting, it makes it easy for agents to get their clients approved." Gary added.

Due to the record number of agents who signed up for the agent webinar, we've scheduled a second agent webinar set for 10 a.m. Thursday, Sept. 6. You can register here.

**Sign up today for this free webinar
"Cost Saver & Funding Advantage:
A Winning Combination"
10-11 a.m. (CDT) Thursday, Sept. 6,
2018**

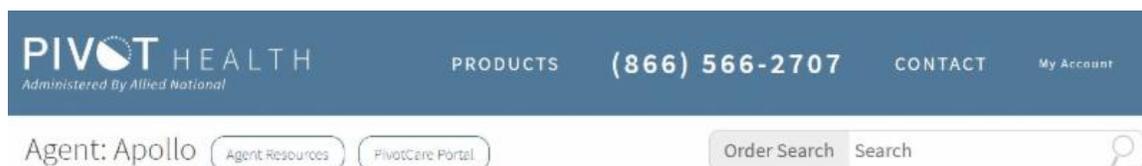


In the meantime, you can view the [PowerPoint](#) on our PowerPoint page in the Small Group Plan section. A marketing brochure and forms are available on our [Funding Advantage Resources](#) page.

New Functionality Available in the Pivot Health Agent Portal

The Pivot Health Agent Portal has been updated to help you better manage your business. Two new navigation buttons were added to the agent portal. Once you are logged in you will be able to go to the Pivot Health Agent Resource page, and click to log into the Allied Agent portal to see your PivotCare cases, as well as your commissions statements.

Below is a screen shot of the new Pivot Health Agent Portal home page for your reference.



For information on how to log into the Pivot Health agent portal [click here](#).

The short-term and fixed indemnity market is growing exponentially as more people are priced out of the Affordable Care Act marketplace and are looking for affordable alternatives.

If you've never sold Pivot plans before, you'll be surprised how easy it is. Contact your General Agent, or Allied's Sales Support at 888-767-7133 or email sales@alliednational.com. We will assist you in getting a Pivot Health affiliate link. You can use this link to send your clients to your customized web page for your sales.

Case Information Just a Click Away

Put that Allied National Funding Advantage employer binder away! All of the information you need about your client's group plan is available online at www.alliednational.com.

Allied National currently provides you and your employer group with a binder of case information and informational materials. Effective Sept. 1, we will no longer send out the binders. All of the information is now online. A welcome letter, as well as a copy of the Self-Service Authorization form will be emailed to the group as the case is issued.



While some agents and employers liked having paper copies, most are now familiar with searching for documents online and prefer knowing they have the most-up-to-date information at their fingertips.

If you're unsure where to look for that information, here is tip sheet of the documents available to you and your client:

Self-Service Site (login at www.alliednational.com)

- Summary of Benefits and Coverage (SBC)
- Summary Plan Document (SPD)
- Administrative Services Agreement
- Schedule of Excess Loss Coverage
- Excess Stop Loss Insurance

Allied Public Website Items

These items can all be found on our [Employer Resources](#) page and on the following pages.

- [Funding Advantage Forms](#)
- [Download Forms](#)

Proposal Software Updates



Allied National's proposal software, WINAllied, has been updated to version 11.6 as of 8/27/18. Updates include our newest product, Cost Saver, a unique, low-cost option under our level-funded Funding Advantage plan. In addition WINAllied is available for quoting all of Allied's group products through March 2019.

If you are an existing registered user, the software should have notified you of the new update. You can download the latest installation package at www.alliednational.com/winallied.

If you have any questions, call Allied Sales Support at 888-767-7133. If you have a tech support request, call Sales Support, who will forward it to IT Support. You also may email us at winallied@alliednational.com.

