



AGENT BULLETIN

Allied National - The Small Group Benefit Experts

August 2020

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Freedom Plan Balance Billing Get the Elite Experience Treatment

In order to provide the best customer service, Allied National has created the Elite Experience team to focus on assisting Funding Advantage Freedom plan members with balance billing needs.



Our Elite Experience team will be a direct point of contact for members who have provider bills which exceed the amount shown as their patient responsibility on their Allied National explanation of benefits.

Members' only out-of-pocket expenses are copays, deductibles, coinsurance and charges not covered by the plan. If the bill exceeds the member's responsibility, they should call the Elite Experience team at 866-332-1987 or send a copy of the bill to balancebilling@alliednational.com.

Through our partnership with Zelis, our team will work on Funding Advantage members' behalf to resolve any excess amount billed through aequum by Koehler Fitzgerald. Please download this flyer for more information.

Download Flyer

Indiana Agent Earns First Bonus in the "Unlock Your Bonus" Promotion

Karen Lippincott didn't waste any time taking advantage of Allied National's new lower rates and agent bonus program. Karen, an independent insurance agent working with Midwest Insurance Marketers of America, Inc., is the first agent to earn a bonus.



All agents can [earn an immediate bonus](#) on every new Funding Advantage major medical or Cost Saver case effective Aug. 1, 2020, through Feb. 1, 2021. In addition, Allied lowered rates 10-20% in all states, making it easier than ever to sell a group health benefit plan.

Karen sold a Freedom Plan to an employer in the Indianapolis, Ind., area. She said that the employer, who has a manufacturing company and 10 employees enrolled in the plan, appreciated the lower premiums and ability to go to any provider and still receive a discount. Karen liked the fact that her client has the potential to get a refund at the end of the plan year.

Harry Garman, president of Midwest Insurance Marketers of America, Inc., is not surprised that Karen, who's been an agent for almost 11 years, was one of the first to sell a case under the new program. He said that Karen is a go-getter and has a lot of experience selling level-funded employer plans.

"Karen is one of the most professional agents I know," Garman added. "She prides herself in providing immediate customer service for her clients."

Bonuses are paid weekly, so Karen will be getting her \$600 check soon.

Karen has decided to donate all of her bonus to her church.

Need a quote? Contact your local General Agent or call our Sales Support team at 888-767-7133.

Pivot Health — New & Exciting Additions

Introducing Pivot Health's new mobile app!

Now your clients can access important plan information on the go. This mobile app makes it easy for members to see plan details 24/7.

- ID Cards can be viewed through the app, saved to their library, or stored in Apple Wallet
- User-friendly interface shows deductible, coinsurance, out-of-pocket max, and more
- Multiple Pivot Health plans included – short term, dental, vision, and Latitude
- Reminders for upcoming plan expiration

PIVOT HEALTH
A HealthCare.com Company



Introducing Pivot Health Mobile App

This new application can be downloaded through the App Store (iPhone) or Play Store (Android). Members have the convenience of using a single login for the member portal and mobile app. Optional Touch ID and Face ID features also are available.

Exciting Bonus Opportunity

Beginning July 1, 2020, through Sept. 30, 2020, you can earn a bonus on all Pivot short term medical products, The Bridge to Medicare™, PivotCare Elite and PivotCare Economy. The bonus payout starts on the second submitted and approved application during the contest period. Download the flyer with all the great details now.

[Mobile App Flyer](#)

[Bonus Flyer](#)

Building a 60+ Strategy With Pivot Products

Did you know that approximately 50% of seniors will start researching Medicare plans at age 63? This peaks when they turn 64, when almost 80% are actively researching.

Pivot Health is invested in the 60+ market, providing a portfolio of quality and affordable health insurance options. Last year, Pivot Health had an increase of more than 60% of individuals

age 60-64 buying short-term medical insurance. The product options they offer allows you to help your clients find the coverage they need leading up to Medicare and beyond with Pivot Health Medicare Supplement plans.

Now through Sept. 30, 2020, [Pivot Health](#) is offering bonus opportunities on select Under 65 products including short-term medical plans, and Over 65 Medicare Supplement applications!



**Our offices will be closed
Sept. 7, 2020
Happy Labor Day**

Quick Links



Sales Support 888-767-7133

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State Product Availability Map

[View](#) and link to Allied products available in each state.



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