



ALLIED
NATIONAL

BULLETIN



AN ALLIED NATIONAL SALES AND MARKETING PUBLICATION

December 2019

[Agent Home](#)

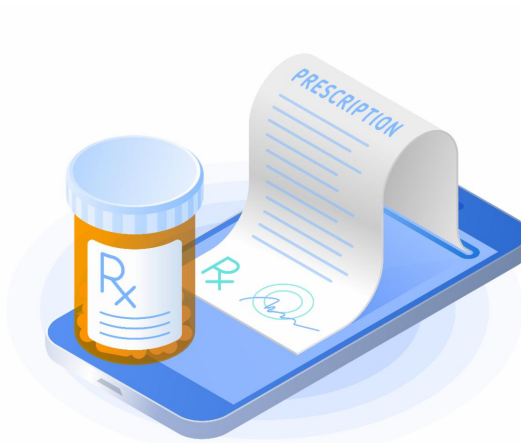
[Forms](#)

[Resources](#)

Members Have A New Prescription Drug Advocate

Allied National now works with Rx Help Centers to manage prescription medications and specialty drugs for our Funding Advantage members.

Rx Help Centers is a Prescription Advocacy Company whose goal is to help members, who require high-cost specialty medications, eliminate or substantially reduce their out-of-pocket costs for these drugs. Rx Help Centers works in cooperation with doctors, drug manufacturers and charitable organizations to find members the lowest cost (and sometimes free) medication.



Allied National believes members should receive the medication needed without creating financial hardship, which is why we have partnered with this organization. When a specialty drug or high cost medication is not covered by the plan, the member should call InterveneRx at 844-465-4879 and they will facilitate enrollment into the RX Help Centers' Patient Assistance Program. InterveneRx, a technology and care management company, is working with Allied National to monitor and manage the use of specialty drugs for our members.

Rx Help Centers and InterveneRx advocacy services are being provided at no cost to our members.

Southern Scripts Formulary Update

Beginning Jan. 1, Southern Scripts Core Formulary will change to an open formulary – meaning that the only drugs that will not be covered are those that are specifically excluded in the Funding Advantage benefit plan. This expands the list of available drugs for our members.

There also will be changes in the tiering classification of some drugs which may result in different copayment amounts (both increasing and decreasing copays) and/or additional prior authorization requirements. Members will be notified in advance if they will experience an increase in their copay from the formulary change and we'll work with them to avoid any extra expenses.

Look for the new formulary to go online on Jan. 1. Prescription Drug information and assistance is always available through our [website](#).

Would You Like A Big Bonus?

In 2020, Allied National will be celebrating our Golden Anniversary. To celebrate our milestone of 50 years in business we are offering you a generous bonus program that doesn't limit how much bonus you can earn.

It's easy with Allied's Golden Anniversary Agent Bonus program. For each new case you sell with effective dates Oct. 1, 2019, through March 1, 2020, you will be eligible for:



- **Cost Saver** — up to \$5,000 on every new case
- **Major medical** — up to \$5,000 on an agent's first new case
- **Multiple case bonus** — up to \$5,000 (minimum four cases)
- **Dental Design** — \$50 per employee on every new case

Visit our [website](#) bonus page for complete details on the Golden Anniversary Agent Bonus Program. Or, if you need more details, listen to a recording of our "[Freedom Essentials & Bonus Webinar](#)."

Dental Design can earn you extra cash!



Dental Design:

A great benefit add-on to Funding Advantage plans

When you are selling a Funding Advantage plan, consider also selling the Dental Design benefit plan.

As part of our 50th anniversary celebration, we're offering you the opportunity to **earn a \$50 bonus for every certificate issued** on a new Dental Design policy between Oct. 1, 2019, and March 1, 2020.

Our Dental Design plan offers **100% preventive care** benefits with no deductible for groups of 2-99 employees. Plus, **members have a choice** of which dentist they visit without a penalty. Talk about easy selling!

Major Dental Plan Features:

- 100% preventive care benefits with no deductible
- Insureds can choose any dentist for services without a penalty (*Aetna Dental PPO is automatically included*)
- Orthodontia benefit option for all size groups
- Takeover benefits available for all size groups
- Choice of deductible and benefit maximums

[Download Dental Marketing Materials](#)

To learn more about how you can earn \$10,000 or more during our Golden Anniversary promotion, visit our [bonus page](#).

Renew With Freedom Essentials and \$ave



Allied National's Freedom Essentials is our newest major medical option with rates as much as **20% lower** than our popular Freedom Traditional Plan.

We are able to keep the rates lower by:

- Requiring the addition of the HealthChoices benefit, which provides Funding Advantage members with an immediate monthly premium discount and requires members to use certain services.
- Excluding specialty Tier 4 drugs.
- Lowering the office visit copay benefit from \$500 to \$250 before deductible and coinsurance apply.

Here are a few of the benefits that set Freedom Essentials apart from other plans:

- **Great benefits:** Major medical coverage, plus telehealth access
- **Affordability:** The only out-of-pocket expenses are copays, deductibles and coinsurance (no balance billing!)
- **Support:** Access to Allied HealthCare Assistant health care experts ready to guide members through the health care process.
- **Legal Support:** Allied provides a no-cost Legal Support service for members who have been balance billed and are being pressured for payment.
- **Freedom:** Members can choose any provider without restrictions or penalties and still get discounts.

This plan is a great way to provide your clients with major medical benefits they can use at a price they can afford. For more information be sure to check out our [website](#).

Allied National will be closed for
Christmas - Dec. 24 & 25, 2019, and New Year's - Jan. 1, 2020



Quick Links



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State Product Availability Map

View and link to Allied products available in each state.



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