



AGENT BULLETIN

The latest news from Allied National

February 2020

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Celebrating Our Hometown Super Bowl Champions

The week leading up to the Super Bowl held a lot of excitement for Allied National employees in the Overland Park, Kan., office. Each day, we had a theme and employees would dress up to show their team spirit for the Kansas City Chiefs.



On Wednesday, employees gathered in the lobby to take a photo in the shape of the Chiefs arrowhead. Though it didn't turn out perfectly, we still had a lot of fun!



Allied employees brought their excitement on Friday as well as their Chiefs hats, shirts, gloves, blankets, and foam fingers! We even recorded a short video, which you can view on our [Facebook page](#).

Fun Fact: The last time the Kansas City Chiefs were in the Super Bowl was the same year Allied National began 50 years ago in 1970!

Last Chance to Earn Our Golden Anniversary Bonus

Allied's Golden Anniversary Agent Bonus is still going on, but not for much longer! To celebrate our 50th anniversary we're offering you the chance to **earn extra \$\$\$\$ through March 1, 2020.**

For each new case you sell with effective dates Oct. 1, 2019, through March 1, 2020, you will be eligible for:

- **Cost Saver** — up to \$5,000 on every

new case

- **Major medical** — up to \$5,000 on an agent's first new case
- **Multiple case bonus** — up to \$5,000 (minimum four cases)
- **Dental Design** — \$50 per employee on every new case



Visit our [bonus page](#) for complete details on the Golden Anniversary Agent Bonus Program.

Add Dental Design to the Next Health Plan You Sell

Give your clients a more complete benefits package by including Allied National's Dental Design product to your next Funding Advantage health plan. In doing so you are helping your clients receive a more complete benefit package.

We've had major rate decreases in our dental product over the last year, making the plan more affordable. When you are submitting a health plan, the dental can be added automatically without additional enrollment forms.



Designed for groups of 2-99, Dental Design offers many plan options that allow groups to choose the type of coverage that best fits their needs and budget.

Dental plan features:

- Choose any dentist for services without a penalty. (However, the Aetna Dental PPO Network is automatically included. Voluntary use of its dentists may help reduce coinsurance costs and eliminate balance billing by the dentist.)
- 100 percent preventive care benefits with no deductible.
- Orthodontia benefit option.
- Takeover benefits available.
- Choice of deductible and benefit maximums.



Dental Design also offers a vision plan option for plan participants and their dependents.

Several plan options are available to fit the benefit needs of every group.

Once dental plan participation has been reached, plan participants may elect the vision option (including employees who have waived dental coverage).

Vision plan features:

- Choice of Silver, Gold or Gold Materials Only plans.
- In- or out-of-network benefits.
- Exams, lenses, frames and contacts covered.

Vision plan benefits are administered by National Vision Administrators. Allied National provides eligibility and billing administration.

Visit Allied's [product availability map](#) or call our Sales Support at 888-767-7133 for the most up to date state availability.

Pivot Health Ancillary Bonus

February 1 - July 31, 2020, you can earn a bonus on select Pivot Health ancillary plans including Latitude supplemental and Brilliant Dental™. These plans can be paired with your client's short-term plan to provide enhanced coverage.

Agent Bonus payout starts on the first submitted and approved application during the contest period. Eligible plans must be submitted **Feb. 1 through July 31, 2020**, with effective dates through Aug. 15, 2020. Application count resets every month. Once a total of four ancillary applications have been submitted and approved for the month, each application will be paid at \$50 back to the first application for that month.



Monthly Ancillary Bonus Latitude (stand-alone or add-on) Brilliant Dental™

- Earn \$20 - 1 Application
- Earn \$50 - 2 Applications
- Earn \$90 - 3 Applications
- Earn \$50 Per Application - 4+ Applications

Duration Requirement: 90+ Days

Follow Us on Social Media

Did you know Allied National is on Twitter, LinkedIn and Facebook?

Social media is a great way for us to create consistent, genuine interest in our company and to share industry news. Everyday we strive to create content that speaks to you, our current small business employers, as well as potential new small business clients.

If you see a post you think would resonate with your followers, please share it! When you share our relevant, thought-provoking content on your pages, **you can build your personal brand and establish yourself as a thought leader**. If there is a topic you think we should be covering, email the marketing team at marketing@alliednational.com.



Finding Documents on Your Self-Service Site

Your Self-Service Site account holds a wealth of information about your cases. And while Allied's Client Services specialists at 800-825-7531 are happy to answer your questions during the work week, you can access your Self-Service Site any time.

The Self-Service Site allows you to view and print:

- **Information about your cases:** Status (active and termed), including member information and status; benefits for groups; billing statements; claim-fund monthly reports; excess loss and administration agreements; and in the beginning of the

year, the 1095-B forms.

- **Personal information:** Individual license and appointment information; your compensation payment history and contracts; your contracting information; affiliated agents (for Overwrites); and 5500 tax forms for employers.

To access your account follow these simple steps:

1. Go to www.alliednational.com.
2. Click on the "Self-Service Site" button.
3. If you've not set up an account, click on "Register as first-time user" and choose "producer" from the drop-down menu. You will be asked for your producer number, birth date and last four digits of your Social Security Number.
4. Hit "submit".

Once you are logged into the agent portal, you can access your commission statement by clicking on "my info" in the upper right-hand corner and by clicking on "view my documents". A drop-down box will come up. Scroll down to producer compensation statement. You are now ready to view and/or print your documents.

A New Webpage All About Allied's History



1970s

1970 - Allied National's founders, Bill and Ernie Ashley, formed Allied Group Insurance Trust, one of nation's first multiple employer trusts for small group health insurance.



Throughout Allied's history, we've worked toward a single purpose: to provide affordable health benefit plans for small business employers. Our new history page showcases a timeline of our most pivotal moments in our 50 years.

Visit our [history page](#) to learn more about our story.

Pivot Health Changes in Ohio

Effective February 12, 2020, Pivot Health temporarily suspended new business options for their 2x180 and 2x364 day, short-term medical plans in Ohio. In addition, The Bridge to Medicare™ 3x364 will no longer be available in Ohio.

Please note the 180- and 364-day short-term plans will remain available in the state of Ohio.

Current Ohio customers with an extended duration Pivot Health short-term medical policy will be able to keep their plan until the original term date.

Quick Links



Sales Support

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State Product Availability Map

View and link to Allied products
available in each state.

WINAllied Proposal Software

Get current proposal software
and information. Keep updated!

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