



AGENT BULLETIN

Allied National - The Small Group Benefit Experts

May 2020

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Allied National Operations Update

To protect the safety of our employees and clients from COVID-19, as well as to comply with government regulations, we've been working from home since March 24. However, state, county and city work-from-home orders are expected to be lifted throughout the month of May. We have gradually started phasing employees back into the office. Our goal is still safety and providing the best possible service.



We're proud that we were able to maintain our entire staff during this time to provide the best service and support. We're equally proud that we've maintained good phone standards during this time. Email volume increased and we've been working hard to keep up.

The team at Allied National wants you to know that we are here for you and are just a phone call or email away. Call Sales Support at 888-767-7133 or email us at sales@alliednational.com.

Weathering COVID-19 With Allied's Help

Allied National is doing everything we can to make sure you and your client have what they need to weather the COVID-19 storm.

Refer to our [COVID resources page](#) for guidance and answers to some of the most frequently asked questions. Below are a few of the ways Allied is taking care of your clients.

Testing

All Allied health plans include testing for COVID-19.



The cost of testing is free. [Click here](#) to learn more about LabOne testing through Quest Diagnostics.

GEMCORE

According to the Centers for Disease Control and Prevention, anyone with diabetes is extremely vulnerable to COVID-19. GEMCORE's At-Home Diabetes Management Program helps your clients stay healthy and manage their diabetes from home by ordering supplies through the mail and receiving remote coaching. [Click here](#) to view an informative flyer.

AiRCare

COVID-19 has created increased stress, anxiety and hardships on many of your clients. AiRCare is a behavioral health company that works with Allied's HealthCare Assistant program. During this stressful time, AiRCare is now providing no-cost telephone counseling to help your clients get through this crisis. [Click here](#) to view an informative flyer.

COVID-19 Info and Resource Page

You can help your small group employers by staying up to date on legislative and health coverage news. We have a list of legislative resources ranging from the "Small Business Owners Guide to the Cares Act" to the "Coronavirus Small Business Guide."

The more essential you are to helping them keep abreast of regulations, the more likely they are to see you as a trusted adviser when it's time to renew their plan.

Our COVID-19 page also features frequently asked questions, articles and links to information about Allied National's health plans.

These are just a handful of the resources available to help you on our COVID-19 Resources page. We are updating these materials as more information becomes available.

If you don't find the information you need, please email Sales Support at sales@alliednational.com or call 888-767-7133.

Short-Term Medical Insurance Gains Popularity



According to the Bureau of Labor Statistics, unemployment has jumped from 3.5% in February to 14.7% in April. That's 23.1 million people who have lost their job in large part due to the COVID-19 pandemic. This is the highest rate since the Great Depression. And now, millions of people also are without employer-sponsored health benefits.

Pivot Health Short Term Medical plans are the perfect fit for individuals who are:

- In between jobs
- Just starting a new job and waiting for coverage
- Unable to afford individual coverage or COBRA
- Waiting for Exchange Open Enrollment

Short-term medical includes hospitalization and professional health services after deductibles, copays, and coinsurances. Individuals can enroll for as little as 30 days or up to four back-to-back 90-day coverage plans or a 364-day plan and there are no doctor or hospital network restrictions.

If you would like a customized webpage to sell Pivot Health's products, contact Allied's Sales Support at 888-767-7133 or email sales@alliednational.com. Our sales team will help you get a Pivot affiliate link that you can send to your clients.

Quick Links



Sales Support

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