



# Agent Bulletin

Allied National - The Small Group Benefit Experts

April 2022

Self-Service Site

Agent Edge

Employer Resources



## What to Know This Month

Here's a sneak peek at the articles in this issue:

1. Freedom Hybrid - A New Level-Funded Option
2. A letter to Our Agents
3. How to Stay ACA Compliant Video
4. Pivot Health's New Bonus Opportunities
5. Read Our Blogs

## Freedom Hybrid – A New Level-Funded Option

*Register for our April 26 webinar to learn more*



Allied National has released our new Freedom Hybrid plan – a major medical option that utilizes both a preferred provider organization (PPO) and reference based pricing (RBP). The plan is available beginning with May 1 effective dates.

Freedom Hybrid combines the power of a PPO physician only network (Prime Health Services or PHCS - Practitioner & Ancillary Network) with the savings of reference-based pricing for easy to access, affordable care. Members may still use any provider without penalty. Non-network physicians and all health facilities are reimbursed using reference-based pricing.

For employers who want to offer employees a health savings account (HSA), there's the HSA Freedom Hybrid Plan. The plan has the same benefits as the Freedom Hybrid Plan, but also lowers monthly premiums while also providing tax advantages of HSAs.

To learn more about Freedom Hybrid, check out our webpages below:

Freedom Hybrid  
Page

Freedom Hybrid  
Resources

HSA Freedom Hybrid  
Resources

Register for our 10 a.m. Tuesday, April 26 (CDT) webinar to learn even more about our newest plan. Allied Benefit Consultant Randy Wehner will explain how the new Freedom Hybrid Plan works and why it's a good fit for your groups.

## Register for April 26 Webinar



## To Our Agents:

We're very excited about our newest Freedom Plan – Freedom Hybrid – a major medical option that utilizes both PPOs and reference-based pricing.

In our 15 years of experience with reference-based pricing, we've learned that many physicians and members are more comfortable with the PPO model, while health facilities usually accept reference-based pricing reimbursement without question.



*Brandon Scarborough*

Freedom Hybrid takes away this “pain point.” Members can choose a physician in network or they can go to any physician and still get substantial reference-based pricing discounts on their coverage. Members also can be seen at any health facility – there is no PPO for the facilities.

This is a request that you – as Agents – have been making. As we're fond of saying at Allied, “You asked, we answered.”

Feel free to reach out to our Account Executives at 888-767-7133 or email [sales@alliednational.com](mailto:sales@alliednational.com) if you have any questions.

Brandon Scarborough  
*Executive Director of Sales and Marketing*

## How to Stay ACA Compliant Video

Watch our short video about the Employer Shared Responsibility mandate and the Cost Saver Bronze Plan. Our Cost Saver Bronze Plan is a great solution for you to offer your clients so they can stay Affordable Care Act compliant.



## Pivot Health's New Bonus Opportunities

Even though you sell group health benefit plans, you've probably had requests for short-term coverage or for a solution to the high cost of COBRA. Pivot Health's product suite can give you the additional plan options you need to help your clients.

Whether the client is a young adult in college needing child only coverage, an employee looking for an alternative to COBRA, or an early retiree needing coverage before they go on Medicare, these products can help enhance your product portfolio. And now, with these great bonus opportunities, there's even more incentive to sell these products.

### **Bountiful Bonus**

Pivot Health is back with another bountiful bonus. Beginning April 1, 2022, through June 30, 2022, you can earn a massive bonus on all Pivot Health proprietary products – \$200 on every qualifying Anchor medical sale! This can add up to BIG bonus dollars. For more information, click below for the Pivot flyer with details.



## Bountiful Bonus

### 2022 Top Producer Incentive – Earn a Trip to Hotel del Coronado

In addition to the above bountiful bonus you still have time to qualify for Pivot Health's 2022 trip incentive. In addition to quarterly bonuses, your business sales can help you earn a trip to San Diego's legendary beach resort, Hotel del Coronado in September 2022.

All Pivot Health products have a point value. Every sale helps you collect points towards the ultimate goal of an awards trip to sunny San Diego! To qualify for the trip, you must accumulate a minimum of 400 points and fall within the tier of top 15 producers during the contest period. For more information, click below for the Pivot flyer with details.

2022 Top Producer  
Flyer

## Read Our Blogs



The *Allied Blog* address issues faced by small business employers. Bookmark our web address, [www.alliednational.com/blog](http://www.alliednational.com/blog), and come back regularly for industry-related content!



Statistics Don't Lie:  
Reference-Based Pricing  
Saves on Medical Bills

[Read More](#)



How to Know if Your Health  
Plan is HSA Qualified

[Read More](#)



Is Affordable Health  
Insurance an Oxymoron

[Read More](#)

 [Forward This Email](#)

[View as Webpage](#)



## CONNECT WITH US!



Allied National | [www.alliednational.com](http://www.alliednational.com)

12s0422

Allied National | 4551 W 107th St, Suite 100, Overland Park, KS 66207

[Unsubscribe\\_gashley@alliednational.com](mailto:Unsubscribe_gashley@alliednational.com)

[Update Profile](#) | [Constant Contact Data  
Notice](#)

Sent by [bysales@alliednational.com](mailto:bysales@alliednational.com)