



# Agent Bulletin

*Allied National - The Small Group Benefit Experts  
for groups of two or more*

April 2025

[Self-Service Site](#)

[Agent Edge](#)

[Member Resources](#)



### What to Know This Month

1. MEC Submission Guidelines Now on Website
2. Rise and Sell: Boost Your Earnings with Pivot Health
3. New Blog – Health Care Spending: Where Does the Money Go?
4. Look for Allied in Georgia May 2
5. Allied National Hits the Road in Texas

## MEC Submission Guidelines Now on Website

Allied's MEC submission requirements are now online. Press the button below to see the details.

MEC plans are easy to quote because they're:

- Guarantee issue
- Spreadsheet enrollment with all forms accessible via our website



Questions? Call your General Agent or Allied Sales Support at 888-767-7133 or email [sales@alliednational.com](mailto:sales@alliednational.com).

[Group Submissions](#)

[MEC Plan Information](#)

# Rise and Sell: Boost Your Earnings with Pivot Health

Did you know that Pivot Health products are offered through a single enrollment platform, bring best in class service and offer predictable plan administration?

Whether your clients need a four-month solution, or a bit more coverage, Pivot Health has options for you to present.



In addition to flexible and benefit-rich coverage for your clients, you can take your business to the next level with the Rise and Sell bonus opportunity from Pivot Health!

Click on the buttons below for bonus details and request a personalized web page to start earning today!

**Don't wait** - the deadline for this amazing bonus is Wednesday, April 30. Rise and sell STM coverage today!

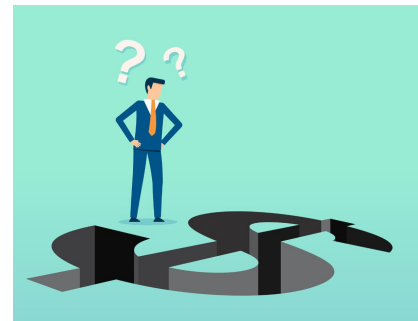
[Bonus Details](#)

[Personalized Web Page](#)

## New Blog – Health Care Spending: Where Does the Money Go?

Our most recent blog breaks down how every dollar spent on health care is allocated, with the largest share going to hospitals (40.7 cents), followed by prescription drugs (24.2 cents).

The blog also highlights how level-funded health plans, such as Allied National's Funding Advantage, provide detailed reports on plan utilization, helping employers understand spending and make informed adjustments.



Click on the button to read the full blog.

[Health Care Spending Blog](#)

## Look for Allied in Georgia May 2

Allied National will be an exhibitor and presenter at the Coastal Georgia Chapter of the National Association of Benefit and Insurance Professionals 19th Annual Symposium & Exhibitor Fair on Friday, May 2 in Savannah, Georgia.



The Symposium offers Georgia health insurance professionals the opportunity to participate in continuing education, receive updates on our industry and legislation and meet carrier partners.

Allied's Benefit Consultant, Randy Wehner, will be at the expo booth and will be doing a CE credit presentation on artificial intelligence in the insurance industry. Pivot Health Broker Account Executive Todd Greene will be joining Randy at the booth.

Call Allied Sales team at 888-767-7133 if you'd like to check Randy's availability while he's in town.



## Allied National Hits the Road in Texas

Allied National made some great connections in Galveston, Texas, at the NABIP agent event in April. Allied Benefits Consultant Randy Wehner (far right) was honored to share a booth with 90 Degree Benefits' Ken Cook and Eric Schulman and Pivot Health's Todd Greene. The theme was "Set your sails to Galveston."



After the convention, Randy made a couple of stops in the area to meet with some of our great agents:

- **First stop – San Antonio** to facilitate a lunch and learn with Byron Gillory at Group Warehouse. We had ten new agents with great questions.
- **Second stop – Corpus Cristi** to meet with a couple of agents that are very interested in our Cost Saver and traditional Funding Advantage plans.

Thank you to all of the agents that gave us some of your time to get to know us. If we can be of any help to you, please email us at [sales@alliednational.com](mailto:sales@alliednational.com) or call Sales Support at 888-767-7133.





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