



#### **Agent Bulletin**

Allied National - The Small Group Benefit Experts

February 2023

Self-Service Site

Employer Resources



#### What to Know This Month

Here are the highlights of this issue:

- 1. Helpful Sites & Contact Numbers
- 2. Spotlight on: Freedom Traditional Plan
- 3. Telehealth Video A Great Sales Tool
- 4. Who to See if You're Sick or Injured
- 5. Pivot Health's Rewards Programs

# **Helpful Sites & Contact Numbers**

There are times when you will have questions about our group or individual health plans or on one of your groups. Here are a few scenarios where you may have questions and where you can go to find answers.



**Self-Service Website:** Use this website for 24/7 access to: licenses, appointment forms, check status of pending sales and contracts, review utilization reports and charts. The *Self-Service Site* will save you and your agents valuable time by giving you immediate access to your agent and client information. Follow the easy steps shown on the flyer below and you are set.

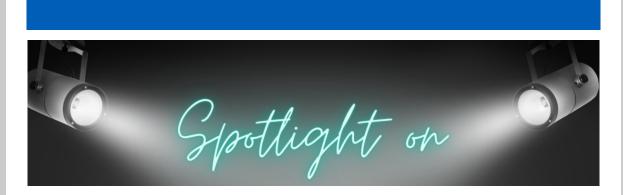
**Self Service Site Instructions** 

Group & Individual Sales: For tools and questions regarding selling, finalizing a group or individual plan or renewal changes here are some great resources:

- Agent Edge Resources: You'll find brochures, flyers and videos to help explain our great products: *www.alliednational.com/agentedge*.
- Enrollment Forms: This site has the forms necessary to enroll a client in our group health plans and can be found at www.alliednational.com/faresources.html#enrollment.

- Employer Resources: If you have a client wanting information about their plan or you would like to show your prospective clients information about a plan that would meet their need, our Employers Resource page has a wealth of information about each plan. Go to www.alliednational.com/employer-resources.
- Sales Support: Our Sales Support team is ready and available Monday-Friday 8 a.m. to 4:30 p.m. CST. They can help you with product information, enrollment forms and whatever you need to get a client enrolled. You can call them at 888-767-7133 or email sales@alliednational.com.

**Underwriting, Claims and Commissions:** For all questions regarding licensing, underwriting, renewals, and commissions you can contact Allied's Client Services representatives. They are available Monday-Friday 8 a.m. – 4:30 p.m. CST and are always happy to assist you at our toll-free number: 800-825-7531.



# **Freedom Traditional Plan**

It's probably safe to assume that most employers would purchase a major medical benefits plan for their employees if they could afford it. The Freedom Traditional Plan is an affordable major medical option – plus members can go to any provider for services.

Here's how it works:

- Benefits are similar to a traditional health insurance plan and includes access to telehealth professionals.
- The only out-of-pocket expenses are copays, deductibles and coinsurance (no balance billing!).
- There is no network, but members still receive PPO-like discounts because reimbursement to providers is reference-based on a multiple of Medicare allowed prices.
- Allied provides no-cost legal support for members who have been balance billed and are being pressured for payment. Once members inform Allied, Allied handles the issue for them.

You can learn more about our Freedom Traditional Plan in our product brochure.

**Product Brochure** 

# **Telehealth Video — A Great Sales Tool**

When you are meeting with prospective employers, don't forget to use some of Allied's great short videos to help explain our plans and make your sale easier.

A great benefit of our Funding Advantage health plans is the 24/7 access to telehealth. Telehealth is a free benefit to many of our Funding Advantage members. Members can access medical advice by cell phone, computer, or tablet from anywhere for minor health issues. The cost of the consultation is covered by their Allied health plan.

Here is a great short video to share with employers on how telehealth works.



# Who to See if You're Sick or Injured

When you're not feeling well, the last thing you want to do is worry about who can give you the best care in your current situation. Our newest blog has a cheat sheet that will give you an idea of where to go the next time you are sick or injured.

Check out our suggestions now before you need immediate care.



Learn Where to Get the Best Care

#### **Pivot Health's Rewards Programs**



Double Up On Your Earnings

Pivot Double Up Bonus

PIVET HEALTH by #HealthCare.com\*

Introducing the 2nd Annual 2023 Pivot Health Top Producer Trip

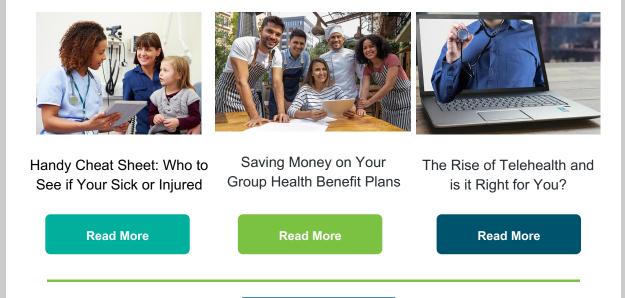


**Pivot Top Producer Trip** 

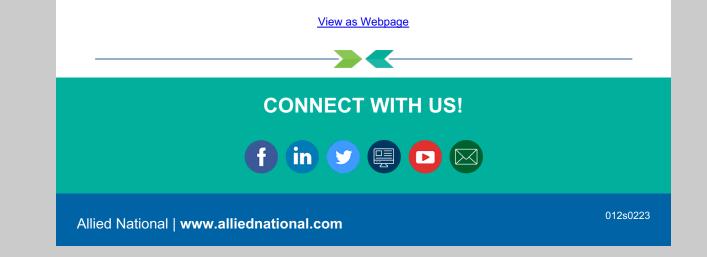
#### **Read Our Blogs**



*The Allied Blog* address issues faced by small business employers. Bookmark our web address, *www.alliednational.com/blog*, and come back regularly for industry-related content!



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