



Agent Bulletin

Allied National - The Small Group Benefit Experts

July 2021

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**WORTH
REPEATING**



What to Know This Month

Here's a sneak peek of all the articles in our agent newsletter this month. Take a look!

1. Agent Commissions Increasing
2. Stand Out With Funding Advantage Plan Benefits
3. 5500 & PCORI Deadline Reminder
4. Have Questions? Our Friendly and Knowledgeable Team Can Help!
5. Read Our Blogs

Agent Commissions for Funding Advantage Increased

Beginning this month, you will receive increased commission rates on all new Funding Advantage health plans with an effective date of July 1, 2021, or later. The new default rates are:

- **Funding Advantage** – 8% for all new groups
- **Cost Saver** – 12% for all new groups



This increase will not be applied to July or August renewals that have already been mailed to employers – only new business. Beginning with renewals for September, the increased compensation will be part of your renewals.

For a copy of our new producer commission agreement, click below.

[Producer Commission Agreement](#)

You can contact our Sales Support team at 888-767-7133 or

Stand Out With the Funding Advantage Plan - It's the Extras!

In 2021, it takes more than affordable copays and deductibles to make a group health plan stand out above all the others. Allied's Funding Advantage benefit plans are a cut above the rest when you look at all the extras that are included in these plans, at no additional cost.



Elite Experience Team – We have a dedicated service team to help our Freedom Plan members navigate their health benefits. This is our best and most senior Client Services team. Their goal is to help members with the ins and outs of their new Reference-Based Pricing (RBP) plan, work with providers and, in case of balance bill issues, make sure the member is informed and protected. This includes FREE legal support if balance bill issues from a provider need to be escalated.

Allied HealthCare Assistant – An umbrella of health care services provided to all members and their families. Our HealthCare Assistant team is here to ensure members have the absolute best access to the best health care in the country.

HealthChoices – When employers choose to include the HealthChoices option – which features mandatory use of Allied HealthCare Assistant – the employer will save 6.5% immediately on their monthly premiums. HealthChoices provides benefits for these health issues and members could have NO out-of-pocket expenses!

- Lifestyle: Diabetes, weight, high blood pressure
- Behavioral Health: Anxiety, depression, substance abuse
- Pharmacy: Specialty, retail and provider delivered high-cost drugs
- Complex Imaging: MRI, CT, PET

Lab Testing Discounts – Costs will be reduced and benefits enhanced when performed at a participating laboratory.

Telehealth Visits – Members have 24/7 access to U.S. board certified health care professionals to diagnose and treat minor ailments via phone, tablet or computer.

Member Discounts – Being healthy is not just about medicine and doctor visits, it is just as important to relax and enjoy life. Our Abenity discount program provides our insured members with an elite collection of local and national discounts from thousands of hotels, restaurants, movie theaters,

retailers, florists, theme parks, national attractions, concerts and more. Members can register online at allied.abenity.com.

These are exciting extra benefit options to have available for you to offer your clients!

5500 & PCORI Deadline Reminder

Employers who provide health, life and other types of benefits to their employees must file Form 5500 with the Department of Labor.

The deadline to file Form 5500 electronically is the last day of the seventh month following the end of the plan year unless an extension has been granted. Therefore, you can remind your clients that **the deadline is coming up on July 31 for calendar-year plans.**



Allied National recently mailed your clients a 5500 Filing Information Worksheet to help with their annual federal 5500 filings and payment of the Patient-Centered Outcomes Research Institute (PCORI) fee established under the Affordable Care Act.

Although Allied sends out the data and the information necessary to file the 5500 report, employers are required to do this filing themselves using the Dept. of Labor EFAST system. Small employers generally can file the 5500-SF (short form) version. This filing information also is available on the [Allied Self-Service Site](#).

PCORI fees have been extended through 2029. For plan years that end on or after Oct. 1, 2020, the applicable fee is \$2.66 per covered life. For plan years that ended on or after Jan. 1, 2020, through Sept. 30, 2020, the fee is \$2.54 per covered life.

In an effort to assist employers with these filings, we have a page on our website at alliednational.com/5500. Please tell your clients to refer to this page for detailed instructions on how to complete a 5500-SF filing or to learn more about PCORI.

Have Questions? Our Friendly and Knowledgeable Employees Can Help!

Our resourceful Sales Support Team fields questions that you ask via email to sales@alliednational.com or phone to 888-767-7133. Our sales team are

ready and available to help answer questions or receive feedback.



Brandon Scarborough

Executive Director of Sales and Marketing
913-945-4252

[Email Brandon](#)



Liz Wilson

National Sales Manager
913-945-4241

[Email Liz](#)



Jason Gibson

Sales Operations Manager
913-945-4253

[Email Jason](#)



Randy Wehner

Benefits Consultant
913-945-4267

[Email Randy](#)

For post-sales service questions, we have knowledgeable employees that you can reach out to depending on your needs. Visit our [Contact Us page](#) to see the full list of department contacts when you have a question or concern. We're here to help!



Read Our Blogs



Many of our topics posted to *The Allied Blog* address issues faced by small business employers. Bookmark our web address, alliednational.com/blog, and come back regularly for industry-related content!



Podcast: Understanding Level-Funded Health Plans

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The Trouble With PPOs

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Tax Advantages of Employer Health Plans

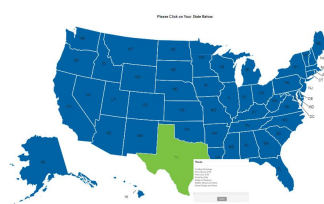
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