



# Agent Bulletin

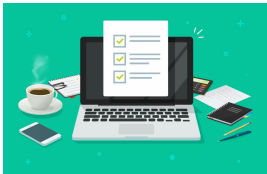
*Allied National - The Small Group Benefit Experts  
for groups of two or more*

March 2025

Self-Service Site

Agent Edge

Member Resources



### What to Know This Month

1. Allied's Survey Results – Price Matters
2. Allied Streamlines Health Benefit Compliance Reporting for Employers
3. Great Reasons for Selling MEC Plans
4. On the Road With 90 Degree, Allied National and Pivot Health
5. Exciting Bonus Opportunity for Agents Selling STM!
6. Pivot Health: A One-Stop Solution for Individual Comprehensive Coverage

## Allied's Survey Results - Price Matters

Thank you to everyone who participated in our survey! Your feedback is invaluable and highlights both our strengths and areas for improvement. Here's a quick look at what you shared:

- **Top Priorities:** 94% of those surveyed say Competitive Pricing and Benefits are of key importance.
- **Client Education:** 86% of those surveyed said personalized consultations are the best way to educate clients.
- **Funding Advantage Plans:** 92% of the agents in our survey said competitive pricing is what makes our Funding Advantage plan attractive.
- **Sales Challenges:** Almost 50% of the respondents are concerned about network options and RBP acceptance.
- **Your Comments:** Many of you value in-person meetings and quick responses. We're listening! Our representatives will be traveling nationwide in April, and we're adding a new team member to visit agents.

Congratulations to **Dr. Trevor Baker**, President & Chief Benefits Strategist at Baker Benefits & Consulting in Kimberly, Idaho, for winning our drawing prize – a \$100 gift certificate for lunch!

Surprised by any of these findings? Reach out to Allied Sales Support at [sales@alliednational.com](mailto:sales@alliednational.com) with your thoughts.

## Allied Streamlines Health Benefit Compliance Reporting for Employers

Allied National assists Funding Advantage employers with compliance reporting obligations. Check out the list below or press the button for a more detailed list of compliance requirements and general due dates.



- **Disclosure to CMS Form** (Due March 1): Employers report to CMS on credible coverage; Allied handles filings.
- **1095-B Forms** (Due March 31 electronically; Feb. 28 by paper for employers with  $\leq 9$  employees): Allied provides forms for covered employees.
- **Prescription Drug Data Collection** (Due June 1): Allied submits RxDC reports.
- **5500 & PCORI Forms** (Due July 31): Allied mails employers the 5500 Filing Information Worksheet; employers must file Form 5500.
- **Medicare Part D Notices** (Due Oct. 15): Allied sends notices to members 64+ about prescription drug plan coverage.
- **Attestation** (Due Dec. 31): Allied submits paperwork for CAA Gag Clause Prohibition Compliance.

Questions? Feel free to reach out to your General Agent or Allied Sales Support at [sales@alliednational.com](mailto:sales@alliednational.com).

[Compliance Flyer](#)

## Great Reasons for Selling MEC Plans

Allied National's Minimum Essential Coverage (MEC) Plans are a fantastic option for employers looking for affordable benefits. These plans range from basic preventive coverage to more comprehensive options with small copays. Please note that **100% participation is required**:

- **MEC**: Preventive services; prescription drug discount
- **MEC Plus**: Preventive services; prescription drug discount; 1 primary care visit with no copay
- **MEC Advantage**: Preventive services; \$10 copay on generic drugs; 3 primary

care visits with \$20 copay; 5 lab and x-ray services with \$50 copay; 1 diagnostic testing with \$200 copay

**New Rates Effective April 1, 2025:**

- MEC Basic: \$43
- MEC Plus: \$56
- MEC Advantage: \$109

The rates for MEC Basic and MEC Plus remain unchanged, with only a minor increase for MEC Advantage.

Don't wait! Start quoting these fantastic plan options today with your General Agent or Allied Sales Support at [sales@alliednational.com](mailto:sales@alliednational.com).

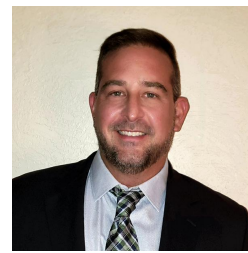
## On the Road With 90 Degree, Allied National and Pivot Health

Spring is in the air and it's time to get moving. Allied National will be co-sponsoring a booth along with 90 Degree Benefits and Pivot Health at the NABIP – TX Annual Conference, in Galveston, TX on April 8-9, 2025.

Randy Wehner, Benefit Consultant, will be joined by Todd Greene, Pivot Health Broker Account Executive. To visit with them outside the conference, send a request to Sales Support at [sales@alliednational.com](mailto:sales@alliednational.com).



**Randy Wehner**



**Todd Greene**

## Exciting Bonus Opportunity for Agents Selling STM!

Do you sell individual short-term medical (STM) health plans? Get ready to elevate your sales game with the Rise and Sell Bonus opportunity from Pivot Health!

Click the buttons below for bonus details and to request a personalized web page to start earning today!

Pivot's STM options range from four to 12 months and offer the flexibility your clients desire. Why Pivot STM?

- Flexible Coverage: Tailor plans to meet your clients' needs.
- Health Security: Ensure your clients are protected with reliable coverage.



Sign your clients up today and watch your bonus grow! The **deadline** for this amazing bonus opportunity is **Wednesday, April 30**. Don't miss out — rise and sell STM coverage now!

[Bonus Flyer](#)

[Request Web Page](#)

## Pivot Health: A One-Stop Solution for Individual Comprehensive Coverage

Health care costs are rising and traditional health insurance isn't always the most practical solution. Did you know that Pivot Health products cover eight out of 10 essential health benefits including preventive and wellness services, emergency services, hospitalization, laboratory services and more?



Your clients can enjoy these comprehensive benefits for up to 12 months of gap-free coverage at competitive rates through a single, seamless enrollment process.

Choose Pivot Health plans to meet your clients' health care needs. If you do not have a Pivot personalized page that you can make sales through, please request a Pivot Health Personalized Web Page by clicking on the button below and scrolling to the bottom of the page. After submitting, it takes 24 to 48 hours to create your web page. Allied Sales Support will email you with your link as soon as it's ready.

[Request a Web Page](#)



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