



Agent Bulletin

Allied National - The Small Group Benefit Experts

October 2021

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**WORTH
REPEATING**



What to Know This Month

Here's a sneak peek for this month!

1. Fourth Quarter Rate Reduction
2. New Quick Tip Video: Employee Adds & Terms
3. New Card Sleeve for Members
4. Pivot Anchor - A New Pivot Health Plan
5. Read Our Blogs

Fourth Quarter 10% Rate Reduction

Fourth quarter is a busy time, filled with renewals and great new business opportunities.

There is a 10% rate reduction on all Funding Advantage major med plans for new business with effective dates of Nov. 1 and later.

This is a great opportunity for you to be quoting Funding Advantage with your new clients. In addition to the 10%, if you include the HealthChoices benefit option, there is an additional 6.5% reduction. You could be saving your clients 16.5% on premiums plus providing them excellent benefits!

Make sure you're using the latest version of our WINAllied proposal software (v.12.8) which has the newest current rates.



[View WINAllied Software Info](#)

Randy's Tip: Employee Addition and Termination Steps

Your clients often don't know the steps to take when adding or terming members on their new health plan. Share this video with them for a quick tutorial. Randy Wehner walks them through the steps. Watch now!



New: Card Sleeve for Your Clients

If your clients have a Freedom Plan, they have the support of Allied's Elite Experience Team – and we have a new addition to the ID Card Kit to show that support.

To better offer our employers and employee members help at their fingertips, we've designed a card sleeve for them to put their health plan ID card(s) in and keep in their wallet. The sleeve has the Elite Experience Team contact information for the member on one side and the website URL and phone number for providers to verify benefits on the other.

The Elite Experience Team is available to answer providers' questions regarding reference-based pricing reimbursement, as well as help Freedom Plan members who receive a balance bill. Members can contact them by phone at **866-332-1987** or by email at elite@alliednational.com 8 a.m.-4:30 p.m. Monday-Friday.

For current plan members, sleeves will be given to members whose renewed plans were changed or if a new employee enrolls for benefits. We also will send cards to employers who currently have a plan and want sleeves for their employees. Email underwriting at underwriting@alliednational.com with your request.



New: Pivot Health Anchor - Affordable Plans to Fit Most Budgets

Pivot Health has released its newest medical insurance plan, Pivot Health Anchor – Fixed Benefit Medical Insurance.

This affordable fixed benefit medical insurance can provide members coverage in times of need. These health plans can stand on their own or pair with another major medical or Medicare plan to give individuals financial protection in the case of an unexpected injury or illness.



Here are just a few of the great features included in Pivot Health Anchor Plans:

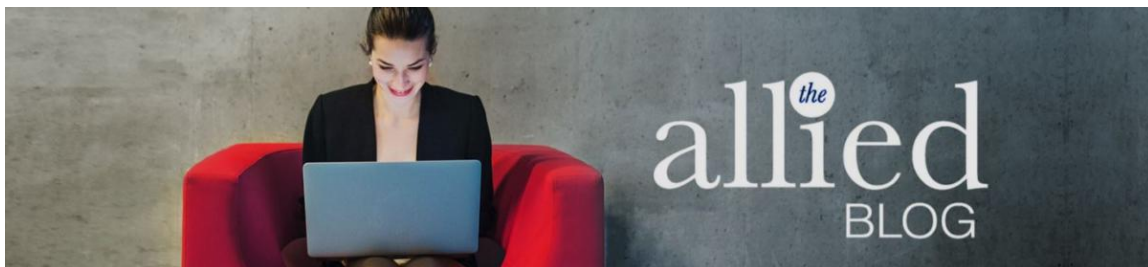
1. Benefits for wellness care, doctor visits, hospital and surgical services
2. Plans pay a fixed dollar amount to help cover out-of-pocket health care expenses
3. No restrictions for network or specialist referrals
4. No deductibles or coinsurance

On Wednesday, Oct. 27, 2021, at 10 a.m. (CDT) Allied will be hosting a webinar on the features and benefits of the new Pivot Health Anchor plans. Presenters will be Pivot Health Broker Account Executive Todd Greene and Allied National Senior Account Executive Liz Cissner.

Click on the button below to register for this informative webinar.

Pivot Health Anchor
Webinar

Read Our Blogs



Many of our topics posted to *The Allied Blog* address issues faced by small business employers. Bookmark our web address, alliednational.com/blog, and come back regularly for fresh industry-related content!



Demand Increase for Level-Funded Plans: What's Next?

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Open Enrollment 2022 – What You Need to Know

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How to Not Dread Annual Renewal Time

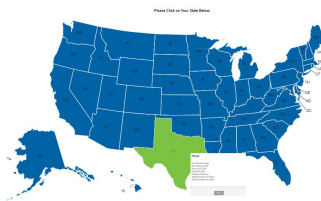
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